

Justin DeBlois

CRO/UX Designer | San Diego, CA 92614

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Projects

COVID-19 App Tracker

www.covid19apptracker.org

USABLE - Open Source Tools

www.usable.tools

Skills

UX Design

Wireframing & Prototyping

Conversion Rate Optimization

Design Systems & Libraries

User Personas

A/B Testing

Frontend Development

Print Design

Motion Graphics

Expert Google Searcher

Tools

Adobe Photoshop, Illustrator, InDesign, XD, After Effects, & Premiere Pro

Sketch, InVision, & Figma

HTML, CSS, & JS

Swift UI

Tailwind, Bootstrap, & Materialize

WordPress, Shopify, & Squarespace

Unbounce Page Builder

Google Analytics

Google Tag Manager

Hotjar

Jira & Asana

Slack & Discord

GitHub

Zapier

Summary

I am a CRO and UX Designer implementing landing page strategies for PPC campaigns and creating delightful and goal-oriented web experiences. I find myself passionate and dedicated to:

- The pursuit of ethical design and development practices.
- Creating systems for design/development teams to work faster, more efficiently, and more consistently.
- Analyzing user data responsibly to inform both design and business decisions.

I look forward to joining a team of solutions-oriented designers and developers that need an individual who gets excited about new challenges and opportunities for growing and learning.

Experience

CRO/UX Designer (contractor) | Censys

May 2022 - Present | Remote & San Diego, CA

- Collaborate with the Censys demand-generation team to create successful landing page and website strategies.
- Design mobile and desktop landing pages in **Figma** and build the designs out in **Unbounce** to support PPC campaigns.
- Create and run **A/B tests** for **Unbounce** landing pages to increase conversion rates for PPC campaigns.

CRO & UX Designer | Power Digital Marketing

December 2020 - May 2022 | Remote & San Diego, CA

- Collaborated with new and existing clients to create successful landing page and website strategies.
- Built **user personas**, **wireframes**, and design **prototypes** utilizing Atomic Design principles in **Adobe XD**.
- Managed landing page developers to build out more complex pages inside of **Unbounce**.
- Created and ran **A/B tests** for **Unbounce** landing pages to increase conversion rates for PPC campaigns.
- Developed improved and more efficient processes and training material for the landing page service offering.

Conferences

DEFCON Crypto Village 2020

"Who needs spyware when you have COVID-19 Apps?"

Education

University of California, Irvine

B.A. in Studio Arts | Minor in Informatics

Studied design and photography in combination with Human-Computer Interaction to explore connections between design and human behavior.

Dribbble's Product Design Course

March 2022 - June 2022 (12 weeks)

A mentor-based course over 12 weeks that focused on developing 3 product portfolio projects while diving deep into the product design process and the tools to create them.

Designer & Frontend Developer | Hamilton Education

February 2020 - December 2020 | San Diego, CA

- Designed and implemented the new Hamilton Education website with **WordPress** working with the lead marketer to create strategies that increased lead generation by 87% from the previous year.
- Utilized **CSS** and **JS** to customize **WordPress** pages when the **Divi** page builder lacked functionality.
- Ran **A/B tests** on landing pages for PPC campaigns, optimizing for conversion rates of 10% or higher.

UI Designer & Frontend Developer | COVID-19 Tracker App

March 2020 - May 2021 | Remote

- Created **wireframes** and **prototypes** in **Figma** to facilitate feedback from friends and coworkers about user flow and value of information.
- Implemented the frontend user interface of the web application utilizing the **TailwindCSS** framework and **React.js**.
- Tracked issues, bugs, and releases via **GitHub** integrated with **Asana** for team members who were unfamiliar with the GitHub platform.

Conversion Rate Optimization Designer | KlientBoost

October 2019 - February 2020 | Costa Mesa, CA

- Facilitated meetings with clients to gather requirements and establish measurable goals for their campaigns.
- Created all image assets, **wireframes**, **prototypes**, and landing pages, via **Sketch** and **Figma**, while collaborating with the account manager for the tracking of conversions in **Google Analytics** and in **Unbounce**.
- Set **A/B tests** for landing pages via **Unbounce**.

Lead Web Designer | Usable.tools by Internews

December 2018 - September 2019 | Remote (Washington, DC)

- Collaborated with the product manager to determine the flow of their intended users and help users access valuable information as fast as possible.
- Created **mockups**, **prototypes**, and other imagery needed for the developer to implement the new website with **Figma**.

Visual & Motion Designer | Entrepreneur Magazine

January 2018 - October 2019 | Irvine, CA

- Created **wireframes** and **prototypes** in **Adobe XD** for various site enhancement projects with the goal of increasing ad impressions.
- Animated **motion graphics** and **edited videos** for our internal publications and social media teams in **Adobe After Effects** and **Premiere Pro**.
- Produced a **design system** for internal use resulting in greater efficiency, productivity, and overall brand consistency with **Adobe Creative Cloud Libraries** and **XD** shared assets.

Graphic Designer | Von Sands Creative

June 2014 - December 2017 | Aliso Viejo, CA